

FinCity.Tokyo

2021 Global Networking Event –2nd-

Thursday, 30th September
2021, 4:00-5:00pm (JST)

FinCity.Tokyo, the promotional organization for Tokyo for financial services, will continue its series of **Global Networking Events** in 2021 in order to help foreign firms, both with or without a presence in Tokyo, connect with the local financial services ecosystem.

At this second webinar, we will focus on Fintech, especially Insurtech. We will have a **major Japanese insurance company present on their expectation for fintech** and then a series of **pitch by pre-selected foreign fintech companies** to an audience of Japanese financial institutions.

[Target Audience]

- **Fintech (especially Insurtech) companies**, headquartered overseas, with or without a Japan presence
- **Japanese financial institutions** who want to watch pitches of foreign Fintech companies

AGENDA

Time	Contents (This event is held in English)*
4:00	Opening Remark
4:05	Keynote Speech <i>The expectations for foreign Fintech companies (tentative)</i> Tokio Marine & Nichido Fire Insurance Co., Ltd. Assistant Manager, Digital Innovation Department, Mr. Lawson Lancaster - In addition to Tokio Marine, many other major Japanese Insurance Companies are joining as a participants to listen to the pitches
4:15	Q&A for Tokio Marine
4:20	Pitches by foreign Insurtech companies: 7 InsurTech companies will explain their products/services <ol style="list-style-type: none">1. Akur82. Blocksure3. Coherent4. Greater Than5. NASDAQ6. Protosure7. Sureify Labs, Inc - Please see rear side of this paper for details of those companies
4:55	Introduction to Upcoming Programmes
5:00	Q&A for InsurTech companies/ Networking Session

We may open the after 5.00pm for Q&A and networking. Audience can keep on asking questions and exchanging contacts with speakers.

REGISTRATION

Please use the following link to register
(Please use one of the links: same contents)

- <https://fincity-tokyo-global-networking-event-2021-2nd.peatix.com>
- <https://fincity-tokyo-global-networking-event-2021-2nd.eventbrite.hk>

HOW TO JOIN WEBINAR

You can join the Webinar by 2 simple steps

1. Install the Zoom application
2. Open the link noted on the invitation you received

*Please note that the title of each agenda is tentative and subject to change.



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For any inquiry, please contact: Programme Secretariat (fincitytokyo@jp.ey.com)

List of foreign InsurTech companies for the pitch session

Company name	Overview of Products/Services	Strength/Unique Features
1. Akur8	<ul style="list-style-type: none"> • Akur8 is a powerful pricing software created for insurance pricing professionals. It is the only AI-based • solution that automates risk and demand modeling while giving you full transparency and control – a must for regulatory compliance and for minimizing risk of adverse selection. 	<ul style="list-style-type: none"> • Akur8 is the only technology on the market that automates the production of GAM/GLMs and allows you to create models in a matter of hours (instead of months), while giving you full control of the process.
2. Blocksure	<ul style="list-style-type: none"> • Our products are all built using blockchain technology and come together to comprise the suite of the Blocksure OS platform - ✓ SureApp - Policyholder front-end ✓ SureByld - No code product builder ✓ SureLync - Connecting the value chain in realtime ✓ SureXchange - Integration services 	<ul style="list-style-type: none"> • A revolutionary insurance platform based on blockchain technology. • Focused on the agency market - Designed for high volume & low value products. • Fully automated digital capabilities for all sales, policy administration activities and key claims processes.
3. Coherent	<ul style="list-style-type: none"> • Coherent offers a total solution to support insurance companies' operations, from product development, sales, policy management, and customer engagement. 	<ul style="list-style-type: none"> • Coherent's flagship product is Spark, which is a powerful cloud-based logic engine that converts complex logic from Excel to API services, with no coding skills required. With the API endpoint, IT teams can directly take product logic and connect with a quotation, policy administration, and illustration systems with a significant reduction in requirements gathering and development time.
4. Greater Than	<ul style="list-style-type: none"> • AI-based driving risk analysis platform and apps for mobility and auto insurance services 	<ul style="list-style-type: none"> • Greater Than provides real-time data analysis on individual driver risk and the cost for the risk, helping mobility service providers and auto insurance carriers gain instant cost control and tools to reduce road accidents and CO2 emissions.
5. NASDAQ	<ul style="list-style-type: none"> • Nasdaq Risk Modelling for Catastrophes is a Software as a Service (SaaS) that opens access to a vivid cat risk modelling ecosystem for re/insurance firms, brokers and financial institutions. 	<ul style="list-style-type: none"> • With a wide range of cat risk models across geographies at their hands, for events including flood, earthquake, hurricane, windstorm, bushfire and more, exposure teams can quickly evaluate and apply the models that support their needs.
6. Protosure	<ul style="list-style-type: none"> • Protosure is a cloud-based, No-Code, submit, underwrite, rate, quote, and policy issuance system. User can log in, prototype, and launch a new insurance product in days. 	<ul style="list-style-type: none"> • No-code platform optimized for users with Excel skills • No learning cost to move to no-code insurance product development • In addition, if the insurance product has a relatively simple premium calculation model that can be managed in Excel, it can be sold online within a month.
7. Sureify Labs, Inc	<ul style="list-style-type: none"> • Sureify provides the "Lifetime Platform" to insure carriers. It is made up of 3 products. ✓ Lifetime Acquire ✓ Lifetime Service ✓ Lifetime Engage 	<ul style="list-style-type: none"> • Our product(s) are our strengths along with a fast growing capable team. The Lifetime platform is/can be foundational to the digital transformation efforts of insurance companies around the globe.